

Jody S. Lockshin, CRS, GRI, CNE

503 W. 30th Street, Austin, TX 78705 Cell: 512.587.5824 jody@habitathunters.com

Education	The University of Texas at Austin Bachelor of Business Administration, Major: Marketing	1983
	Certified Negotiation Expert (CNE) Designation	2011
	Certified Residential Specialist (CRS) Designation	2006
	New Home Sales Certification	2006
	Graduate REALTORS® Institute (GRI) Designation	1989
	Texas Real Estate Broker's License	
	Texas Real Estate Agent's License	1983 1979
Experience	Habitat Hunters, Inc., Austin, TX <i>President</i> <ul style="list-style-type: none">• Principal of one of Austin's oldest & largest, privately owned, Real Estate Companies, specializing in Residential & Commercial, Sales & Rentals.• Supervisor of Company & 27 licensed Texas Real Estate agents, plus staff and interns.• Owned Real Estate Company longer than almost any other Broker in Austin.• Perform all duties professionally, ethically and efficiently to serve clients.	1983-Present
Real Estate Affiliations & Honors	<ul style="list-style-type: none">• Nominee, Realtor of the Year- Austin Board of Realtors®• National Association of Realtors® (NAR)• Texas Association of Realtors® (TAR)• Austin Board of Realtors®<ul style="list-style-type: none">Member of the Year NomineeAdvertising Review CommitteeMarket Research CommitteeComputer CommitteeRules and Enforcement CommitteeForms CommitteeMembership Committee• Leasing Management Division/ABoR<ul style="list-style-type: none">ChairpersonMember of the Year• Austin Association of Professional Leasing Services (AAPLS)<ul style="list-style-type: none">PresidentTreasurerProgramming Chairperson	2010 1985-Present 1985-Present 2010 1985-1995 1990 1988 1982-1992 1988 1983-1988 1989
Skills	<ul style="list-style-type: none">• Multi-Million Dollar Producer• Expert Consultant in Real Estate Related Issues• Resource for Print & News Media• Effective Negotiator & Marketer• Dedicated Professional with 28 Years Experience• Easily Reachable & Very Responsive• Resourceful & Creative	1985-Present
Interests & Community Service	<ul style="list-style-type: none">• Volunteer of the Year, Jewish Community Association of Austin• National and Texas Organ Sharing Alliances, Speaker and Activist• Coordinate Networking Group of 500+ Members• Lupus Foundation of America• American Kidney Foundation• Make a Wish Foundation• Humane Society• Red Cross	2009 2002-Present 1988-Present